



TRƯỜNG ĐẠI HỌC MỞ TP. HCM
PHÒNG CÔNG TÁC SINH VIÊN

TRUNG TÂM HƯỚNG NGHIỆP - TƯ VẤN VIỆC LÀM

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THÔNG TIN TUYỂN DỤNG

Toàn thời gian Bán thời gian Thực tập sinh

A. THÔNG TIN ĐƠN VỊ TUYỂN DỤNG	
1. Tên đơn vị:	VietnamWorks
2. Địa chỉ:	130 Suong Nguyet Anh, Ben Thanh Ward, District 1, HCMC
3. Điện thoại:	08 3925 8560
4. Website:	Vietnamworks.com
B. VỊ TRÍ – YÊU CẦU TUYỂN DỤNG	
1. Công việc/chức danh:	- Sales Associate for Korean Business Unit
2. Số lượng:	- 1
3. Mô tả công việc:	<ul style="list-style-type: none">- Taking care of an assigned client portfolio to generate the maximum revenue on client satisfaction basis.- Reaching out to dedicated clients via phone, emails and sometimes face to face meetings.- Developing an extensive Japanese and Korean customer database.- Retain, up-sell/gross-sell existing customers and create new customers.- Being responsible for individual sales target.- Building TRUST and maintain good rapport with customers.- Giving advice to customers to help them attract candidates using Vietnamworks.com job site.- Carry out other tasks assigned by team leader and Manager
4. Yêu cầu ứng viên:	<ul style="list-style-type: none">- 1- 2 years of sales or marketing experience with proven records.- Good verbal and writing skill in both Vietnamese and English.

	<ul style="list-style-type: none"> - Passionate for career development as Sales/ Business Development. - Fun & Hard working, Can-do attitude, Adaptability to change. - Team player, Resilience.
5. Địa điểm làm việc:	<ul style="list-style-type: none"> - Office at 130 Suong Nguyet Anh Str, Ben Thanh Ward, District 1, HCMC
6. Thu nhập, điều kiện làm việc:	<ul style="list-style-type: none"> - Have basic salary & competitive incentive for Sales - Earn unlimited remuneration based on performance. - Get the oversea travel prizes. - Get the Monthly, Quarterly Best Sales prizes. - Learn and improve selling skills & many soft skills courses at international standards. - Work in a dynamic, international and friendly environment with fun events and socializing activities.
C. HỒ SƠ, LIÊN HỆ	
1. Hồ sơ gồm:	<ul style="list-style-type: none"> - CV - Cover Letter (optional)
2. Nộp hồ sơ	<ul style="list-style-type: none"> - Thời hạn: before 30 June, 2016 - Phương thức nộp: send to: Nhi.Nguyen@navigosgroup.com
3. Thông tin liên hệ:	<ul style="list-style-type: none"> - Họ tên: Nguyễn Thị Ý Nhi - Địa chỉ: 130 Suong Nguyet Anh Str, Ben Thanh Ward, District 1, HCMC - Di động: 093 777 8196 - Email: Nhi.Nguyen@navigosgroup.com